

TIME-DRIVEN MODEL

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Instructions: The matrix operates like a funnel. You start at the left with a specific decision problem in mind. The column headings denote situational factors which may or may not be present in that problem. You progress by selecting High or Low (H or L) for each relevant situational factor. Proceed down from the funnel, judging only those situational factors for which a judgment is called for, until you reach the recommended process.

	Decision Significance	Importance of Commitment	Leader Expertise	Likelihood of Commitment	Goal Alignment	Group Expertise	Team Competence			
PROBLEM STATEMENT	H	H	H	H	-	-	-	Decide		
				L	H	H	H	H	Facilitate	
			L		L	H	L	L	L	Consult (Group)
				L		L	-	-		
		L	H	H	H	H	H	H	H	Facilitate
						L	L	H	L	L
			L	L	-			-		
			L	L	L	L	H	H	H	H
	L	L					L	L	Consult (Group)	
	L	H	H	-	H	-	-	-	Decide	
					L	L	H	H	H	H
			L	L			-	L	L	L
					L	L	-	-		
		L	H	-	-	H	-	-	-	Decide
						L	L	L	-	-
			L	L	-			-	L	Facilitate
L			L	-	-	-	-	-	Decide	